

## IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER

**I. General:** This illustration has been prepared by ING Vysya Life Insurance Company Limited (“Company”) in accordance with the Standards of Practice issued by the Life Insurance Council of India.

**II. The Policy:** This ING Flexi Life is an individual unit-linked insurance policy that doesn’t participate in the profits of the Company. The premiums less charges are credited to the Fund Value (“FV”) and are used to purchase units in one or more Unit Linked Funds, offered by the Company, based on the choice made by the policyholder. The FV is represented by the number of Units multiplied by the respective Unit Price of the Units held from time to time under all the Unit Linked Funds held under the Policy.

Few of the key features of this Plan are option to increase or decrease the regular premium amount from 2nd year onwards, subject to a minimum of 75% of first policy year annualised regular premium and a maximum of 125% of the first policy year annualised regular premium, flexibility of choosing the convenient mode of premium payments either through Yearly, Half-yearly, Quarterly or Monthly modes and most importantly gives the option of Cover continuance that provides the convenience of continuing the life insurance cover in case the policyholder opts not to pay premiums any time after payment of first three full policy years premiums.

### III. Benefits:

**Option to increase / decrease the regular premium:** This feature provides the flexibility to increase or decrease the regular premium amount from 2nd policy year onwards, subject to a minimum of 75% of the first policy year annualised regular premium and a maximum of 125% of the first policy year annualised regular premium. This flexibility in premium payment is available throughout the term. This alteration in regular premium amount doesn’t change the life cover and it remains fixed throughout the policy term even if the premiums in subsequent years are lower than the first year premium.

**Flexibility in premium payment:** This plan provides flexibility in payment of premiums; you can choose the mode of payment depending on your convenience either through Yearly, Half-yearly, Quarterly and Monthly modes.

**Cover continuation option:** Cover continuance option provides you the convenience of continuing your life insurance cover including rider cover, if any, in case you opt not to pay premiums any time after payment of at least first three full policy year’s regular premium. This option can be chosen 3 months before the end of the revival date and is subject to underwriting. You can still avail partial withdrawals, switches and surrenders. On exercising this cover continuation option the mortality charges, rider charges, if any, Fund Management Charges and administration charges shall be recovered from the fund value. Once the cover continuation option is exercised no premiums can be paid. If the fund value at any time falls to 1.5 times first year annualised premium, the balance of the fund value less surrender penalty subject to a minimum of one full year premium is paid and the policy foreclosed.

**Death Benefit:** In the unfortunate event of death of the life assured during the policy term, higher of Sum Assured (Less any partial withdrawals during the 2 years immediately preceding the date of death of the life assured) OR the Fund Value will be payable. Where age at entry of life assured is less than 12 years, risk cover starts from age 5 years last birthday or completion of two policy years, whichever is later. In the event of death before risk commencement date Fund value shall be payable.

**Maturity Benefit:** On maturity of the policy, **Fund Value** as on the date of maturity will be paid in lumpsum or in equal installments during the settlement period.

**Expected Interest Rates:** For the purpose of projecting benefits under this Policy, the Life Insurance Council has prescribed two rates of returns. Currently the prescribed higher rate is 10% p.a. and lower rate is 6% p.a. These rates have been used to demonstrate the growth in the value of units under this Plan.

**Surrender Benefit:** At any point of time after payment of one full year’s premiums the Policyholder can opt to surrender the Policy however, the surrender value payment will be made only after completion of 3 full policy years. The surrender value payable is the FV less the applicable surrender charges.

**Partial Withdrawal Benefit:** The Policyholder can opt for partial withdrawals from the Policy after completion of 3 policy years, subject to a minimum balance of at least 1.5 times the first policy year’s annualised regular premium after withdrawal. Partial withdrawals are allowed only once in a year and are subject to a fee of 1% of the amount that is withdrawn, subject to a minimum of Rs. 100. Policyholder will be allowed to make any partial withdrawals from the top-up contributions only after 3 years from the date of remittance/realization of top-up contribution. This condition will not apply for the top up premiums that are paid during the last three policy years.

**Statutory Warning:** Some benefits are guaranteed and some benefits are variable with returns based on the future performance of your Insurer carrying on life insurance business. If your policy offers guaranteed returns then these will be clearly marked “guaranteed” in the illustration table on the following pages. If your policy offers variable returns then the illustrations will show two different rates of assumed future investment returns. These assumed rates of returns are not guaranteed and they are not the upper or lower limits of what you might get back, as the value of your policy is dependent on a number of factors including future investment performance.

**Taxation:** The illustration table ignores the impact of the provisions of the Income Tax Act 1961 ('Act'). The provisions of section 80C of the Act (as amended from time to time) govern tax rebates for premiums and Top-ups paid towards an Insurance Policy. The tax exemption for the benefits paid under a life insurance policy is governed by section 10(10D) of the Act (as amended from time to time). These provisions may be applicable to this Policy. If required by the Act, the Company may withhold taxes from the benefits payable under this Policy. The Company also reserves the right to recover from you levies such as Service Tax or such other taxes as may be levied by the appropriate authorities on insurance transactions.

**Illustration without premium flexibility option:**

**TABLE- I**  
**(Applicable to Linked Products)**  
**( This shall form a part of the policy document)**

**PRODUCT FEATURES:**

- |                                  |                |                               |        |
|----------------------------------|----------------|-------------------------------|--------|
| 1. Name of the Product:          | ING Flexi Life | 2. Unique Identification No.: |        |
| 3. Sum Assured:                  | Rs. 300,000    | 4. Policy Term:               | 10     |
| 5. Premium Payment Term:         | 10             | 6. Mode of Premium Payment:   | Annual |
| 7. Amount of Instalment premium: | Rs. 48,000     | 8. Funds opted for:           |        |
|                                  |                | Debt                          | 25%    |
|                                  |                | Secure                        | 25%    |
|                                  |                | Balanced                      | 25%    |
|                                  |                | Growth                        | 25%    |

IRR	
@6%	@10%
3.48%	7.39%

[ Please specify the customer specific fund option ]

Statement of Various charges alongwith growth of the Fund expected over the duration of the policy with assumed rate of interest as mentioned:

(All charges are in Rupees)												
					Assuming gross interest rate of 6% pa							
Policy Year	Annualised Premium	Premium Allocn. Charge	Amount available for investment	Policy admin. charge	Fund mgt. charge	Other charges	Total Charges	Addition to fund (if any)	Survival Benefits	Fund at the end	Surrender value	Death Benefit
			(out of Premium)									
1	48,000	8,640	39,360	1,800	406	957	3,163	-	-	38,409	-	300,000
2	48,000	1,920	46,080	630	921	293	1,845	-	-	87,659	-	300,000
3	48,000	1,920	46,080	662	1,461	231	2,354	-	-	139,340	-	300,000
4	48,000	1,920	46,080	695	2,028	164	3,887	-	-	193,575	191,175	300,000
5	48,000	1,920	46,080	729	2,623	89	3,442	-	-	250,496	248,096	300,000
6	48,000	1,440	46,560	766	3,253	7	4,026	-	-	310,740	310,740	310,740
7	48,000	1,440	46,560	804	3,914	-	4,718	-	-	373,889	373,889	373,889
8	48,000	1,440	46,560	844	4,606	-	5,450	-	-	440,074	440,074	440,074
9	48,000	1,440	46,560	886	5,332	-	6,218	-	-	509,442	509,442	509,442
10	48,000	1,440	46,560	931	6,092	-	7,023	-	582,145	-	582,145	582,145

(All charges are in Rupees)												
					Assuming gross interest rate of 10% pa							
Policy Year	Annualised Premium	Premium Allocn. Charge	Amount available for investment	Policy admin. charge	Fund mgt. charge	Other charges	Total Charges	Addition to fund (if any)	Survival Benefits	Fund at the end	Surrender value	Death Benefit
			(out of Premium)									
1	48,000	8,640	39,360	1,800	415	956	3,171	-	-	39,876	-	300,000
2	48,000	1,920	46,080	630	956	289	1,876	-	-	92,584	-	300,000
3	48,000	1,920	46,080	662	1,546	221	2,429	-	-	149,985	-	300,000

In this policy, the investment risk in investment portfolio is borne by the policyholder

4	48,000	1,920	46,080	695	2,189	144	3,028	-	-	212,501	210,101	300,000
5	48,000	1,920	46,080	729	2,889	53	3,672	-	-	280,598	278,198	300,000
6	48,000	1,440	46,560	766	3,657	3	4,425	-	-	355,245	355,245	355,245
7	48,000	1,440	46,560	804	4,492	-	5,296	-	-	436,447	436,447	436,447
8	48,000	1,440	46,560	844	5,400	-	6,245	-	-	524,779	524,779	524,779
9	48,000	1,440	46,560	886	6,389	-	7,275	-	-	620,867	620,867	620,867
10	48,000	1,440	46,560	931	71,464	-	8,395	-	725,394	-	725,394	725,394

IN THIS POLICY, THE INVESTMENT RISK IS BORNE BY THE POLICYHOLDER AND THE ABOVE INTEREST RATES ARE ONLY FOR ILLUSTRATION PURPOSE.

Notes:-

- For the purpose of projecting benefits under this policy, the Life Insurance Council has prescribed two rates of returns at 10% p.a. and lower rate being 6% p.a. These rates have been used to demonstrate the growth in the value of units under this policy and does not in any way relate to the actual returns that would be earned.
- The name of the policy does not in any way indicate the quality of the product, its future prospects or returns. Investments are subject to market risks and there is no assurance that the objectives of the fund will be achieved.
- The illustration table should be read in conjunction with the product brochure.
- Mortality charges, miscellaneous charges & (the rider premium charges if applicable) are included in the 'other charges' column of the table.
- Service tax including Education Cess will be levied at the rate of 10.30% on the Mortality charges, Rider Premium charges, Premium Allocation charges, Policy Administration charges, Fund Management charges, Switching charges and Miscellaneous charges. The rate of service tax and the scope of the charges are subject to change from time to time.
- Fund Management charges shown are based on the fund proportion chosen initially and may vary as fund proportion changes.
- The mortality charges are as applicable to a standard life.
- A glossary of the various terms of the charges under the policy is enclosed herewith for ease of understanding the various charges.
- The illustration assumes that the premiums paid are same and are paid throughout the policy term. The product offers premium flexibility option where in the policyholder can pay minimum/maximum of 75%/125% of the first year annualised premium on an annualised basis from 2nd year onwards. If premiums paid are different due to the flexibility available in the plan, the benefits, values and returns thereon would be different from the ones that are shown here.

I.....(Name), having received the information with respect to the above, have understood the above statement before entering into the contract.

Policyholders' Signature:

Marketing officials' Signature:

Company Seal:

Place:

Date:

#### IV. Policy Charges

**(i) Premium Allocation Charges:** The Company charges the Premium Allocation Charges, at the following rates:

**(a) For Regular Premium:**

1st year premium	: 18%
2nd year to 5th year	: 4%
6th year to 10th year	: 3%
11th year onwards	: 2%

**(b) For Top-up Premium**

1% of the Top-up Amount

**(ii) Mortality Charges:** In order to provide insurance cover, the Company will deduct the Mortality Charges monthly in advance from the Fund Value by cancellation of Units. The Mortality Charges will vary based on age, sex, level of life cover, etc.

**(iii) Policy Administration Charges:** These are Rs. 1250/- in the 1st policy month and Rs. 50 from 2nd month onwards. The Policy Administration Charge of Rs. 50/- would be subject to an increase of 5% at the end of each policy year till the end of the policy term.

**(iv) Fund Management Charges:** Fund Management Charges will be charged by adjustment to the daily unit prices. Currently, the Company offers 4 Unit Linked Funds which are given below. The Fund Management Charges vary with each Unit Linked Fund as follows:

<b>Debt Fund</b>	: 0.75% per annum
<b>Secure Fund</b>	: 1.00% per annum
<b>Balanced Fund</b>	: 1.25% per annum
<b>Growth Fund</b>	: 1.25% per annum

These Fund Management Charges may be revised by the Company which cannot exceed the cap as allowed by IRDA from time to time.

**(v) Switching Charges:** 4 free switches per policy year are allowed. Additional switches within the same policy year are chargeable at Rs. 200/- per switch. The maximum switching charge is Rs. 500/- per switch, subject to IRDA approval.

**(vi) Premium Redirection Charges:** There are no charges for premium redirections.

**(vii) Surrender Charges:** Surrender charge is levied as a percentage of the Policyholder's first year Regular Premium. Policy can be surrendered after payment of one full year's premiums but surrender value payment will be made after completion of three full policy years subject to the following surrender charges:

Number of full years' Premium paid	Surrender Charge (Applicable as a %age of the First Year Premium)
Less than 1 year	Not eligible for surrender
1	60%
2	40%
3	10%
4 and 5	5%
6th yr onwards year	NIL

The above charges are reviewable subject to a maximum of 70% of First Year Annualised Premium with requisite approval from IRDA. However, no surrender charge will be levied for policies surrendered after the 5th policy year.

**(viii) Partial Withdrawal Charges:** 1% of the amount withdrawn subject to a minimum of Rs. 100/- for each partial withdrawal. These charges may be revised by the Company subject to a maximum of 5% of the aggregate value of the Units withdrawn at any one point in time.

**(ix) Rider Premium Charges:** Rider Premium Charges are levied by the Company to cover cost of the Rider(s) issued. ADB Rider charges are Re. 0.12 per Rs 1000 Sum Assured per month and ADDDB Rider charges are Re. 0.16 per Rs 1000 Sum Assured per month. The rider charges would be deducted on a monthly basis along with the other regular monthly charges. The rider premium charges are guaranteed for the duration of the rider contract.

**(x) Miscellaneous Charges:** At the time of policy issue, a one-time miscellaneous charge of Rs. 2/- per Rs. 1,000/- sum assured or part thereof will be levied. These charges are reviewable by the Company subject to a cap of Rs. 5/- for every Rs. 1,000/- Sum Assured or part thereof.

*The charges are reviewable subject to 30 days' prior notice to the Policyholder and with the requisite approval from the Regulatory Authority.*

#### (IV) Risk factors

- ING Flexi Life is a Unit-Linked Life Insurance Product (ULIP). ULIP plans are different from the traditional insurance products and are subject to risk factors.
- ING Vysya Life Insurance Company Limited is only the name of the Insurance Company and ING Flexi Life is only the name of the ULIP contract and does not in any way indicate the quality of the contract, its future prospects or returns.
- The names of the Unit Linked Funds do not in any manner indicate the quality of the Unit Linked Fund or their future prospects or returns.
- Investments in Units are subject to market and other risks and there can be no assurance that the objectives of the Unit Linked Funds will be achieved.
- The premiums paid in ULIP policies are subject to investment risks associated with capital markets and the Unit Price of the Units may go up or down based on performance of fund and factors influencing the capital market and the insured is responsible for his/her decisions.
- Past performance of the Unit Linked Fund and other Funds of the Company is not indicative of future performance of any of these Funds.
- The Unit Linked Product does not offer a guaranteed return.
- Please know the associated risks and applicable charges, from your insurance agent or the Policy Document.

*In this policy, the investment risk in investment portfolio is borne by the policyholder*

To know more about this product, please  
contact our nearest Branch Office. Or call us at 1-800 425 9900,  
SMS ' ING SAFE ' to 56070 or visit [www.inglife.co.in](http://www.inglife.co.in)

*In this policy, the investment risk in investment portfolio is borne by the policyholder*

UIN: 114L041V01 Insurance is the subject matter of solicitation.